Kapchan

### Individual Archetype Study

You will conduct a self-study. Before we embark on understanding human behavior in terms of marketing, this activity will help you discover some things about you.

**Assignment:** Use critical thinking skills to identify core archetype traits as they relate to you. 50 points

Due: Tuesday, February 6, 2018

From the website: <a href="https://www.archetypes.com/">https://www.archetypes.com/</a> , click on your dominant archetype
At a glance: pick a challenge or a lesson

- ☐ Choose an article to read that relates to this challenge or lesson
- ☐ Use this worksheet to record the top 5 take-aways from the article
- ☐ Archetype Family: answer the questions for each: In the light, In the shadows, Teens

What is your Archetype: Royal

Challenge or lesson: I will share power in a close relationship, and commit to cooperation and compromise.

Title of Article: Stop Caring So Much About Being Right

### Top (5) take-aways from the article:

- 1. Stop assuming the other party understands your perspective.
- 2. Arguments are a way of projecting egos, which are not real.
- 3. "A fight's only purpose should be to remind you of the frailty of your thoughts."
- 4. True strength lies in the communication without fighting.
- 5. Arguments cost emotionally.

#### What is Yours?

In the light

The Queen best fits me because I do have a lot of influences on my friends; many of them idolize what I do as a result.

# In the shadows

The Brat most suits my shadow as I have a tendency to always expect.

# Teens

The Diva is the closest description of myself because I like to be extra.